

TERM SHEET (Annex A)

Buyer's Name : **SAMPLE COMPUTATION**
 Buyer's TIN : required
 Address : Davao City
 Contact No. : 032...
 Date : August 17, 2021

Details
 Sales Category : **1-New Sale**

Unit No	Level	Unit description	List Price
2203	22nd Floor	2 BR - D4 NW, SW 73.45 sqm.	8,349,063.16

8,349,063.16

A. Computations (3% DP so 15 months @ 0% interest)

List Price: 8,349,063.16
8,349,063.16
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Additional charges:
 Transfer & Registration charges 667,925.05
 Total charges : 667,925.05

TOTAL CONTRACT PRICE : 9,016,988.21

B. Payment Terms

Reservation Fee **20,000.00**
 Reservation Date: August 17, 2021

3% Downpayment **231,000.00**
 spread over 15 months @ 15,400.00 per month
 starting from : _____
 up to : _____

7% Balance Downpayment **584,434.42**
 Due : _____

90% Balance shall be paid in CASH / Bank financing **7,513,628.74**
 before move-in or upon turnover of the unit whichever is earlier

Monthly Amortization:		
* monthly amortization @ 6.5% fixed rate for 3 years.		230,285.23
* monthly amortization @ 6.88% fixed rate for 5 years.		148,353.83
* monthly amortization @ 8.5% fixed rate for 10 years.		93,158.24
* monthly amortization @ 11% fixed rate for 15 years.		85,399.67
* monthly amortization @ 11.5% fixed rate for 20 years.		80,127.56

Transfer & Registration charges **667,925.05**
 before move-in or upon turnover of the unit whichever is earlier

TOTAL PAYMENTS : 9,016,988.21

Notes: V5_T1 |10/90/24 2M VAT 2021

- 1 Reservation fee is NON-refundable and NON-transferable,
- 2 Pricelist is VAT-inclusive where applicable,
- 3 Prices are SUBJECT to change without prior notice,
- 4 **Yuson Excellence Soberano Inc.** reserves the right to correct accordingly any and all typographical errors in this pricelist,
- 5 ALL checks should be made payable to **Yuson Excellence Soberano Inc.**,
- 6 Pricelist does NOT include move-in charges, applicable utility connections and other related charges including, but not limited to, electrical, water and telephone/internet connections, association dues,
- 7 Price EXCLUDES any and all financial and incidental charges related to loan releases including, but not limited to, fire insurance, mortgage redemption insurance, etc.,
- 8 Failure to pay 1st equity within 30 days or as scheduled, after reservation shall automatically cancel this contract.

Prepared by:	Checked by:	Noted by:	Approved by:	Conforme:
Arthuro Maxino	Adorah Y. Quano	Marie Rose C. Yulo	Jose Franco B. Soberano	Sample Computation
Admin Staff	Admin Supervisor	AVP - Sales & Mktg.	COO	Buyer